



Miklós Hajdú

BUSINESS DEVELOPMENT DIRECTOR

ALPHANET Informatikai Zrt.

<http://www.alphanetzrt.hu>



BILATERAL MEETINGS

(11:30 - 15:00)

DESCRIPTION ALPHANET Information Technology Inc. was founded in 2007 as a Hungarian professional IT services provider company. Keeping in mind the customers' special expectations ALPHANET strives to provide the complex, cost-effective IT services and to support the business and organizational changes, modernization needs, build up strategic plan's of the whole system deployment and operation. Our mission is to deliver always cost, quality and performance-optimized IT solutions using the hungarian and international leader technology partner's support.

ALPHANET technology brand is also well known in the international IT market, since 2008 provides professional services, complex system integration-, consultancy- and support services into the surrounding countries (Austria, Schweiz, Germany, Slovakia, Croatia, Serbia and Romania) also.

Professional services

IT consultancy and strategy development,

Virtualization, IT consolidation, cloud-based hosting,

IT service-, infrastructure- and application monitoring solutions,

Security, Risk and entitlement management, consulting, IT operation support services and warranty management, infrastructure maintenance.

ALPHANET's technical experience were extended with pioneer knowledge elements as the leader manufacturers IT solution portfolio's changed and new IT developments and innovations appeared at the past years, such as ITIL (Information Technology Infrastructure Library) approach driven services support to provide proactive service level based IT management, security service management, multiplatform based IT support and maintenance services, SLA based outsourcing and cost optimization related IT consultancy services. The quick adaptation of these changes are the best advantages to transform the IT services into a valuable professional provider and into a valuable organization as well.

ALPHANET's knowledge is based on leader IT technologies – new innovations such as IT organization related optimizations and cost-reduction counseling, cloud service introduction, application life cycle management, various IT security and operation alternatives, proactive service and infrastructure monitoring, system integration between different IT platforms, network and communication IT development. Nowadays ALPHANET is one of the largest Hewlett-Packard solution provider and systems integrator company in Hungary, with a wide range of hardware service management portfolio knowledge and experience. ALPHANET professional successes and business values are also known about IT management solutions such as Microsoft, HP Software, IBM Tivoli, BMC Software, and VMware software experiences and special project references at large and enterprise customers in Europe.

ORGANIZATION TYPE Consultant, Company

ORGANIZATION SIZE 26-50

FOUNDING YEAR 2007

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COUNTRY Hungary

CITY Budapest, Püskösdfürdő utca 52. [Google map](#)

AREAS OF ACTIVITIES IT

Offer & Request

ICT SERVICES, TRADING AND PARTNERSHIP

ALPHANET IT professional services

- IT consultancy and strategy development,
- Virtualization, IT consolidation, cloud-based hosting,
- IT service-, infrastructure- and application monitoring solutions,
- Security, Risk and entitlement management, consulting,
- IT operation support services and warranty management, infrastructure maintenance.

COOPERATION OFFERED

1. Outsourcing co-operation
2. Technical co-operation
3. Manufacturing agreement

COOPERATION REQUESTED

1. Outsourcing co-operation
 2. Technical co-operation
 3. Manufacturing agreement
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